

Since 1955

GACO WESTERN

7 November 2011

Dear Valued Customer,

I am writing to tell you about GacoSafetyFirst, a new service that can help you grow your business while keeping liabilities under control. Gaco Western has partnered with insurance broker USI to provide a unique insurance program specifically tailored to meet the needs of Gaco Western's Certified Spray Foam Installers across the country.

As the largest privately-held broker in the country, USI is uniquely qualified to provide broad coverage at discounted rates. You can tailor an insurance package to meet your needs, including coverage for:

- Workers' Compensation
- Equipment Coverage
- General Liability
- Automobile
- Property
- Excess Liability
- Pollution Liability (with coverage for Mold)
- Management Liability
- Bonding

USI provides only "A" rated insurance, and you will receive group purchasing discounts. USI offers same-day turnaround of insurance certificates, review of business contracts to assess insurance requirements, and a dedicated customer service team to answer your questions.

"Our installers have a lot invested in their businesses, and Gaco Western wants to ensure that they have access to the best protection available," says Gaco Western CEO Peter Davis. I am pleased to offer this service to all of our Gaco Western Certified Spray Foam Installers. As a customer who follows best practices in your business, you can save money on your insurance and protect your business as it grows.

To learn more about the GacoSafetyFirst program, please contact:

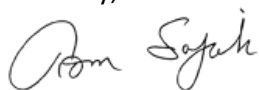
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Sincerely,



Tom Sojak
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*Waterproofing and Insulating our World, from NASA to your
Neighborhood, Gaco Western has you Covered with Innovative Solutions.*

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